

The "F" Word

A Tip Sheet on Failure

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Failure Spectrum

As they understand failure, people and organizations will find themselves exhibiting beliefs and behaviors across a spectrum from Acceptance of Failure to Celebration of Failure. *Note: Some people and organizations may exist outside of this spectrum, in a state of aversion to failure.*

1. Acceptance of Failure

At this initial stage, the focus is on cultivating an acceptance of failure. Embracing failure as part of the journey allows for a culture that encourages open communication about mistakes. In this environment, blame and punishment take a backseat, creating space for honest discussions about shortcomings. This acceptance lays the groundwork for growth and resilience.

2. Fail to Learn

Moving beyond acceptance, this stage emphasizes that failures are valuable learning experiences. Here, people and organizations actively analyze their failures, encouraging reflection and growth. By implementing feedback mechanisms, they transform setbacks into insights, ensuring that mistakes serve as stepping stones toward improvement. This culture fosters a continuous cycle of learning, where each failure becomes a knowledge lesson.

3. Fail to Innovate

Building on the foundation of learning, this phase highlights how failures can ignite innovation. People and organizations that embrace this mindset view setbacks as sources of inspiration. By harnessing the lessons learned from failure, they fuel creativity and encourage experimentation, staying ahead in a rapidly changing world. This approach opens doors to new possibilities and fosters a dynamic environment where innovation thrives.

4. Celebrate Failure

At the pinnacle of a failure-friendly culture, failure is not just accepted but celebrated. In this vibrant atmosphere, people and organizations recognize the positive force of failure, viewing it as an opportunity for growth. Celebrating failures enhances creativity, boosts employee morale, and strengthens overall resilience. This mindset reinforces the idea that failure is not a setback but a badge of honor, paving the way for a culture of innovation and collaboration.

Strategies for Leveraging Failure for Growth

1. Fail fast, early, and cheaply.

Failure is inevitable, but it's far better to discover what doesn't work sooner rather than later. The earlier you fail in a project, and with fewer resources invested, the easier it is to pivot and improve. Treat small failures as valuable checkpoints rather than roadblocks.

2. Normalize failure as part of the process.

Failure is not an exception—it's a natural part of any creative or innovative process. By normalizing it, we remove the stigma and fear that often hold people back. When failure is seen as just another step forward, we create a culture of experimentation and progress.

3. Dedicate space to reflect and celebrate failure.

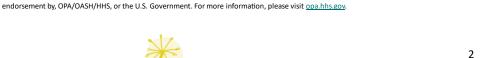
Almost every failure is an opportunity to learn, but growth only happens when we take time to reflect. Build intentional moments into your workflow to ask questions like, "What went wrong?" and "What can we do differently next time?" Create space to openly acknowledge and appreciate failures—whether through team discussions, dedicated reflections, or tools like a failure board. These practices shift the focus from blame to learning, highlighting the risks taken and lessons gained.

4. Separate self-worth from outcomes.

Remember, failure is about the result, not your value as a person. Separate the outcome from your self-worth. When we do this, we free ourselves to take risks and learn without the fear of personal judgment or criticism.

5. Encourage the team to talk about failures.

Open conversations about failure help normalize it and reduce fear. When team members share their missteps, they learn from each other and build trust. Encourage these discussions in a constructive, nonjudgmental environment to create a culture of growth.





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